## M.com-SEM - I

## **Business Ethics & CSR**

1) Various customs, traditions & habits developed over a period of time are called
a) Ethos
b) Ethics
c) Values
d) Objectives
2) refers to the branch of philosophy dealing with what is right or wrong.
a) Ethos
b) Ethics
c) Values
d) Objectives
3) is set of values, attitudes and beliefs which are learned and shared by members of a community.
a) Culture
b) Ethics
c) Ethos
d) Morals
4) theory holds that ends or consequences of an act determine whether the act is good or bad.
a) Deontological
b) Teleological
c) Utilitatrian
d) Egoism
5) Theory regards that role of ethics is to enable us to lead a successful and good life.
a) Virtue
b) Modern virtue
c) Justice
d) Egoism
6) Duty theory is a type of theory
a) Deontological

b) Teleological
c) Justice
d) Utilitarian
7) is a branch of social science that deals with moral principles and values.
a) Ethics
b) Goodwill
c) Marketing
d) Finance
8) Good advertising refers to advertising
a) Convenient
b) Surrogate
c) Honest
d) Anything
9) ethics is the study of the ethical issues arising out of the use and development of electronic technologies.
a) IT
b) Marketing
c) HRM
d) Finance
10) is a description of employees job relevant strengths and weaknesses.
a) Performance appraisal
b) Promotion
c) Transfer
d) Bonus
11) refers to downsizing of employees through VRS or CRS schemes.
a) Downsizing
b) Outsourcing
c) Reducing
d) Promotion
12) helps firms to track sales data.
a) MIS

b) CRM
c) CSR
d) CG
13) is a set of rules and norms for interacting with others on the internet.
a) Netiquettes
b) Nanotech
c) Plagiarism
d) Webism
14) is a bundle of rights given by the law to the creators of musical and artistic works.
a) Copyrights
b) GIS
c) Trademarks
d) Patents
15)helps to establish and improve stock prices.
a) Corporate Governance
b) Unethical Business
c) Malign Growth
d) Profit strategy
16) refers to fair and just treatment to all stakeholders
a) Equity
b) MBO
c) Scalar chain
17) is the social responsibility of the company towards its various stakeholders.
a) CSR
b) CRM
c) Business
d) Profit
18) CSR is mandatory for those companies under section of the companies Act.
a) 135
b) 49

c) 2A
d) 144
19) Tripple Bottom line consists of three main elements – People, Planet &
a) Production
b) Planning
c) Profit
d) Period
20) The word philanthropy comes from Greek word
a) Philanthropos
b) Philosophy
c) Philantry
21) awards are regarded as benchmark of corporate excellence worldwide.
a) Greentech CSR
b) FICCI-CSR
c) Golden peacock
d) Corporate
22) The award is an iniative of NGOBOX
a) CSR Impact
b) Global CSR
c) FICCI-CSR
d) Greentech CSR
23) The Ethical Trading Initiative was initiated in in 1998.
a) England
b) USA
c) France
d) Germany
24) The aim of Fair Labour Association is to improve conditions in factories.
a) Working
b) welfare
c) women

d) General
25) Fair Labour Association is concerned with industry
a) Garment
b) FMCG
c) Automobile
d) Food
26) Fair Wear Foundation was launched in in 1999.
a) Netherlands
b) USA
c) ITALY
d) France
27) SA 8000 guidelines are in respect of working conditions in the
a) Supply chain
b) NGO
c) Government
d) Private sector
28) Workers Rights Consortium main objective is to improve labour condition in supplier factories.
a) Sportswear
b) Engineering
c) Chemicals
d) Paint
29) places emphasis on meeting the needs of present and future generations.
a) Sustainable development
b) Education
c) Health
d) Hospitality
30) Forest is a resource
a) Renewable
b) Non-renewable
c) Scarce

d) Artificial
31) The term Tripple Bottom Line was coined by
a) John Elkington
b) Peter Drucker
c) Philip Kotler
d) Adam smith
32) Tripple Bottom Line aims at achieving a balance among three main elements- People, profit &
a) Planet
b) Place
c) Product
d) Packaging
33) The word 'Deontology' is derived from word.
a) Dues
b) Dreams
c) Deon
d) Duty
34) Compliance based code of ethics is having feature.
a) Rule of conduct
b) Core value
c) Not enforceable
d) Self regulated.
is a factor affecting work ethos on the part of managers.
a) Attitude
b) passion
c) Application & dedication
d) Professionalism
36) is a factor affecting work ethos on the part of employees.
a) Corporate citizenship behaviour
b) Developing team spirit
c) Loyalty

d) Professionalism
37) is not an unethical practice.
a) Principle of equity
b) Insider Trading
c) Bribery & Corruption
d) Discrimination
38) highlights the importance of business ethics.
a) Survival of Business
b) Consumer Rights
c) Image Building
d) All of the above
39) is not the source of Business ethics.
a) Religion
b) Country
c) Culture
d) Law
40) are the principles of business ethics.
a) Loyalty
b) Integrity
c) Accountability
d) All of the above
41) means application of ethical principles to business situation.
a) Religious ethics
b) Business ethics
c) Personal ethics
d) Constitutional ethics
42) is not the Principle of ethics
a) Dishonest behaviour
b) Promise keeping
c) Law abiding

d) Commitment to excellence
43) The book Capitalism & Freedom is written by
a) J.S.Mill
b) Milton Friedman
c) Aristotle
d) J. Bentham
44) The doctrine of Categorical Imperative is given by
a) I.Kant
b) Adamsmith
c) P. Drucker
d) None of the above
45) Theory of relativism holds that
a) There is Abolute truth
b) No absolute truths exists as such
c) Dogmatic approach
d) None of the above
46) Corporate governance is concerned with holding the balance between economic & social goals and between individual & communal goals according to
a) Kumar Mangalam Birla
b) Adrian Cadbury
c) JRD Tata
d) None of the above.
47) The National Voluntary Guidelines were issued in the year
a) 2002
b) 2009
c) 2011
d) 2013
48) The Government constituted the committee in the year 2004 under the chairmanship of
a) Dr.J.J.Irani
b) Narayan Murthy

c) Adrian Cadbury
d) None of the above
49) R & D activities is an example of ethics
a) Product Ethics
b) Pricing ethics
c) Promotion ethics
d) Place ethics
50) CSR 2.0 model is proposed by
a) Wayne Visser
b) G.K Kanji
c) C. Marsden
d) P.K.Chopra
51) Golden peacock Award was introduced in the year
a) 1991
b) 1992
c) 1993
d)1994
52) There are total of Golden peacock awards
a) 12
b) 13
c) 16
d) 20
53) To develop model villages is an initiative of
a) Max India
b) A.V.Birla Group
c) Infosys Foundation
d) None of the above
54) Legal provisions relating to corporate social responsibility is provided in of Companies act,2013.
a) Sec 135
b) Sec 145

c) sec 155
d) Sec 165
55) The performance of the chairperson of the company is e aluated by
a) BOD
b) Independent Directors
c) Shareholders
d) None of the above
56) As per Act 2013 the Independent Directors should meet in a year.
a) Twice
b) Thrice
c) Atleast once
d) Every month
57) The Audit company as per Companies Act needs to meet atleast in a year
a) Twice
b) Thrice
c) Atleast once
d) Every month
58) Normally an Independent Director shall hold the term of Office for
a) 5 years
b) 2 Years
c) 3 years
d) 4 years
59) Sec 177 of companies Act 2013 deals with
a) Audit Committee
b) BOD
c) General Management
d) None of the above.
60) Financial statement shall give True & Fair view of the state of affairs of the company as per companies act 2013
a) Sec 129
b) sec 135

c) sec 144
d) None of the above.
61) is a set of exclusive rights granted by a sovereign state to an inventor or assignee for a limited period of time .
a) Cpoyright
b) Patent
c) Goodwill
d) Trademark
62) Production activities are not damaging to the consumers or society is referred to as
a) Production ethics
b) Marketing ethics
c) Finance ethics
d) None of the above.
63) The bundle of rights given by law to the creators of musical and artistic works is called
a. GIS
b. Trademark
c. Copyright
d. Patent
64) In which Country was the Ethical Trading Initative initiated in 1998
a) England
b) France
c) China
d) USA
64) Chairman of audit committee is an Director
a) Executive
b) Independent
c) Nominee
d) Representative
65. What enlists principle of responsible investment
a) SA 8000

b) PRI
c) OHSAS
d) GRI
66) Netwoth of companies undertaking CSR as per Companies Act 2013 should be
a) 500 crore
b) 50 crore
c) 5 Crore
d) 5000 crore
67) ISO 14000 standard deals with
a) Production Management
b) Environmental Management
c) Ethics Management
d) Total Quality Management
68) Dow Jones Sustainability Indices
a) Companies forming part of BSE Sensex
b) Companies forming part of MCX
c) Companies forming part of NSE Nifty 50
d) Companies in terms of economic, environmental and social criteria.
69) CSR is positively correlated with revenue and profit because
a) Consumers do not respond positively to links between the organization and ethical and environmentally acceptable outcomes
b) Consumers respond positively to links between the organization and ethical and environmentally acceptable outcomes
c) Being ethical costs money
d) An increase in demand will reduce revenue and profitability
70) Themes which emphasise the existence of universal principles to be followed because of their intrinsic 'rightness' are called
a) Ethical learning and growth
b) Deontological ethics
c) Virtue ethics
d) Teleological ethics

71) Which of these is not an ethical issue in Marketing
a) Unhealthy Competition
b) Surrogate Advertising
c) Use of Children in Advertising
d) Brand Building
72) Which of the below is not an ethical issue related to Information Technology
a) Invasion of Privacy
b) Data Theft
c) Workplace Monitoring
d) Use of Computers
73) If you believe in making decisions for the good of most people, you can be described as following which school of thought?
a) utilitarianism
b) teleology
c) deontology
d) egoism
74) The moral principles, standards of behaviour, or set of values that guide a person's actions in the workplace is called
a) Office place ethics
b) factory place ethics
c) behavioural ethics
d) work place ethics
75) Which of the following factors encourage good ethics in the workplace?
a) Transparency
b) fair treatment to the employees of all levels
c) both (a) and (b)
d) bribe
76) The doctrine of Satya & Ahimsa is given by
a) M.K.Gandhi
b) Swami Vivekanand
c) Gautam Buddha

- 1) What is meant by the phrase CSR?
- A Corporate Social Responsibility
- **B** Company Social Responsibility
- C Corporate Society Responsibility
- **D** Company Society Responsibility
- 2 What does Milton Friedman believe to be the sole responsibility of business?
- **A** The only social responsibility of business is to its shareholders
- **B** Managers should act in ways that balance the interest of society and shareholders
- C The primary responsibility organizations have is to its employees
- **D** The primary responsibility organizations have is to its stakeholders
- **3** What is the enlightened self-interest model of CSR?
- A That it is in an organization's own best interest to put itself first rather than its ethics
- **B** That it is in an organization's best interest to consider what a shareholder would want
- C That it is in an organization's own best interest to act in an ethical way
- **D** That it is in an organization's own best interest to follow the legislation and abide by the law
- 4 What does the importance of ethical behaviour, integrity and trust call into question?
- A The extent to which managers should attempt to change the underlying beliefs and values of individual followers
- **B** Who does what
- C What we do next
- **D** None of these
- **5** Which of the following would most effectively act as the primary objective of a business organisation?
- A To make a profit
- **B** To procure resources
- C To communicate with shareholders
- **D** To mediate between the organisation and the environment
- **6** Which of the following does the term Corporate Social Responsibility relate to?
- A Ethical conduct
- **B** Environmental practice
- **C** Community investment
- **D** All of the above
- **7** What is Ethics to do with?
- A The wider community
- **B** Business
- C Right and wrong
- **D** Nothing

<b>8</b> Which legislation relates to the concept of business ethics?
A Freedom of Information Act B Food Act C Building regulations D All of these
<b>9</b> A stakeholder orientation includes all of the following activities except:
<ul> <li>A Generating Data About Stakeholder Groups</li> <li>B Assessing The Firm's Effects On Stakeholder Groups</li> <li>C Distributing Stakeholder Information Throughout The Firm</li> <li>D Minimizing The Influence Of Stakeholder Information On The Firm</li> </ul>
10 An is a problem, situation, or opportunity requiring an individual, group, or organization to choose among several actions that must be evaluated as right or wrong.
A Crisis B Ethical Issue C Indictment D Fraud
11 What type of justice exists if employees are being open, honest, and truthful in their communications at work?
A Procedural B Distributive C Ethical D Interactional
12 Better access to certain markets, differentiation of products, and the sale of pollution-control technology are ways in which better environmental performance can:
A Increase Revenue B Increase Costs C Decrease Revenue D Decrease Costs
13 Atmospheric issues include all of the following except:
A Acid Rain B Global Warming C Air Pollution D Water Quantity
14 Most companies begin the process of establishing organizational ethics programs by developing:
A Ethics Training Programs B Codes Of Conduct C Ethics Enforcement Mechanisms Hidden Agendas
15 When a firm charges different prices to different groups of customers, it may be accused of:
A Cultural Relativism

- **B** Money Laundering
- C Facilitating Payments
- **D** Price Discrimination
- 16 Successful global initiatives addressing standards for business must begin and end with:
- A the role of corporate governance and shareholder power in corporate decision making
- **B** social activism
- **C** the implementation of standardized ethics programs
- **D** the consolidation of economic and environmental efforts
- 17 The social economy partnership philosophy emphasizes:
- A Cooperation and Assistance
- **B** Profit Maximization
- **C** Competition
- **D** Restricting Resources and Support
- **18** Which of the following is a problem presented by ethics audits?
- A They may be used to reallocate resources
- **B** They identify practices that need improvement
- C Selecting auditors may be difficult
- **D** They may pinpoint problems with stakeholder relationships
- 19 The first step in the auditing process should be to secure the commitment of:
- **A** Employees
- **B** Top Executives and Directors
- C Stockholders
- **D** Customers
- <u>refers</u> to a strategic process involving stakeholder assessment to create long-term relationships with customers, while maintaining, supporting, and enhancing the natural environment.
- A Eco-strategy
- **B** Green marketing
- C Superfund reauthorization
- **D** Recycle and reprocess management
- 21 The hand-of-government refers to the
- A Ability Of The Government To Interfere In Business Negotiations
- **B** Role Of Corporations To Be Profitable Within The Law
- C Effect Of National Politics On Business Decisions
- **D** Impact Of Changing Government Regulations
- 22 An organisation's obligation to act to protect and improve society's welfare as well as its own interests is referred to as
- A Organisational Social Responsibility
- **B** Organisational Social Responsiveness
- C Corporate Obligation
- **D** Business Ethics
- 23 Managerial ethics can be characterised by all of the following levels except

- A Immoral Management
- **B** Amoral Management
- C Demoral Management
- **D** Moral Management
- **24** Which of the following is not one the underlying principles of the corporate governance Combined Code of Practice?
- **A** Openness
- **B** Integrity
- C Accountability
- **D** acceptability
- 25 A company may become insolvent if it
- A has negative working capital
- **B** cannot meet its budgeted level of profit
- C makes a loss
- **D** cannot pay creditors in full after realisation of its assets
- **26** Fraudulent trading may be
- A a civil offence committed by any employee
- **B** a criminal offence committed only by directors of a limited company
- C a civil and a criminal offence committed only by directors of a limited company
- **D** a civil and a criminal offence committed by any employee

Answer: Companies Act 2006 and Insolvency Act 1986

- **27** Directors may not be disqualified for
- A continuing to trade when the company is insolvent
- **B** persistent breaches of company legislation
- C paying inadequate attention to the company finances
- **D** being convicted of drunken driving
- **28** Which of the following actions will not help directors to protect themselves from non-compliance with their obligations and responsibilities?
- A keeping themselves fully informed about company affairs
- **B** ensuring that regular management accounts are prepared by the company
- C seeking professional help
- **D** including a disclaimer clause in their service contracts
- 29) The OECD argues that corporate governance problems arise because:
- A Ownership and control is separated
- **B** Managers always act in their own self interest
- C Profit maximization is the main objective of organizations
- **D** Stakeholders have differing levels of power
- 30) A director of a limited company may not be liable for wrongful trading if he or she
- A took every step to minimise the potential loss to creditors
- **B** increased the valuation of its inventories to cover any potential shortfall
- C introduced into the balance sheet an asset based on a valuation of its brands sufficient to meet any shortfall

brought in some expected sales from next year into the current year
31 Directors' responsibilities are unlikely to include.
<ul> <li>A a fiduciary duty</li> <li>B a duty to keep proper accounting records</li> <li>C a duty to propose high dividends for shareholders</li> <li>D a duty of care</li> </ul>
32 The phrase teleogical ethics means
a) actions can be judged as right, wrong or fair
b) actions can be judged by personal behaviour
c) actions can be judged only by its consequences
d) None of the above
33) Green washing means
a) Transforming products to be more ethical
b) Making a product appear more ethical than it really is
c) Convincing the customers to buy ethical.
d)Converting company to Green production methods.
35 The view that business exists at society's pleasure and businesses should meet public expectations of social responsibility is the
A iron law of responsibility argument B enlightened self-interest argument C capacity argument anti-freeloader argument
36 In a organization, decision making is delegated as far down the chain of command as possible.
A Decentralized B Creative C Flexible D the consolidation of economic and environmental efforts
<b>37</b> Which of the following is NOT one of the primary elements of a strong organizational compliance program?
A A written code of conduct B An ethics officer C Significant financial expenditures D A formal ethics training program
38 Codes of conduct and codes of ethics
<ul> <li>A Are Formal Statements That Describe What An Organization Expects Of Its Employees</li> <li>B Become Necessary Only After A Company Has Been In Legal Trouble</li> <li>C Are Designed For Top Executives And Managers, Not Regular Employees</li> <li>D Rarely Become An Effective Component Of The Ethics And Compliance Program</li> </ul>

39 Which of the following is not a driver of responsible competitiveness?
A Policy drivers B Development drivers C Business action D Social enablers
40 The ability to interpret and adapt successfully to different national, organizational, and professional cultures is called:
A National Competitiveness B Global Development C Cultural Intelligence D Stakeholder Sensitivity
41) For referent power to be effective, what must exist between individuals in the relationship?
A Antipathy B Rivalry C History D Empathy
42) To be successful, business ethics training programs need to:
<ul> <li>A focus on personal opinions of employees</li> <li>B be limited to upper executives</li> <li>C educate employees on formal ethical frameworks and models of ethical decision making</li> <li>D promote the use of emotions in making tough ethical decisions</li> </ul>
<b>4 3</b> A high-commitment approach to environmental issues may include all of the following except:
A Risk Analysis B Stakeholder Analysis C Green-Washing D Strategic Sustainability Auditing
44 Stakeholders are considered more important to an organization when:
A they can make use of their power on the organization B they do not emphasize the urgency of their issues C their issues are not legitimate D they can express themselves articulately
45 The dimension of social responsibility refers to a business's societal contribution of time, money, and other resources.
A Ethical B Philanthropic C Volunteerism D Strategic
46 The four types of social responsibility include:
A Legal, Philanthropic, Economic, And Ethical B Ethical, Moral, Social, And Economic

C Philanthropic, Justice, Economic, And Ethical **D** Legal, Moral, Ethical, And Economic 47 Which of the following is an example of an area where business ethics apply? A Conduct of international operations **B** Nowhere C In the personal life of staff **D** None of the above 48 Who are organisational stakeholders? **A** Government **B** Employees **C** Customers **D** All of the above **49** What is green washing? A Transforming products to be more ethical **B** Making a product appear more ethical that it really is C Converting the company to green production methods **D** Convincing customers to buy ethically **50** What is triple bottom line? A An accounting tool that looks at the impact on people, planet and profits **B** A management strategy which states all the attention should be on profits C An accounting tool that looks at cost, profit and loss **D** A management strategy which focuses on corporate social responsibility 51 Why do alternative organizations run differently from conventional shareholder led approach? A They do not have shareholders **B** They are run in non-hierarchical ways which aim to provide a positive impact on society rather than to make profit C They priorities corporate social responsibility **D** They aim to give money to charities and good causes **52** What does and Ethical Foundation for an organisation embody? A The structure, operational and conduct of the activities of the organization **B** The basic principles which govern the external and internal relations of the organization C Neither of the above **D** All of these **53** A \_\_\_\_\_ sets out the purpose and general direction for the organisation? A Mission statement **B** Purpose statement C Vision **D** Profit statement 54 What is the purpose of a balanced scorecard? A To measure contribution of people to business growth

- **B** To combine a range of qualitative and quantitative indicators of performance
- C To relate business performance to customer satisfaction
- **D** All of the above
- 55 What, according to Adam Smith, is the best way to promote collective interest?
- A Through government making decisions about what is in the public interest
- **B** Through everyone working together to support each other
- C Through everyone working on their own self-interest
- D Through individuals forgoing their personal interest for the good of the collective

