	Multiple Choice Questions
1.	helps in estimating and meeting the future manpower needs of our organization.
	a. Human Resource Management
	b. Human Resource Planning
	c. Human Resource Development
	d. None of the above
	a. None of the above
2.	interviews are also called as standardised interviews
	a. Structured
	b. Group
	c. Unstructured
	d. Individual
3.	is a form of financial motivation
	a. Recognition
	b. Appreciation
	c. Work environment
	d. None of these
4.	means reducing the size of the organization
٦,	a. Attrition
	b. Downgrading
	c. Downsizing
	d. None of these
5.	is a feeling of injustice at workplace whether expressed or not
	a. Morale
	b. Grievance
	c. Motivation
	d. Counselling
6.	Apprenticeship is a type of
	a. Employee training
	b. Employee Welfare
	c. Job simplification
	d. Grievance Handling
7.	Transfer is
	a. Internal source of requirement
	b. Autocratic leadership
	c. Step in selection process
	d. Grievance handling
8.	HRM ensures the availability of competent

a. Customersb. Public

		<b>Manpower</b> Clients
9.	stro a. b. <b>c.</b>	man Resource Managers need to align HRM policies with ategy Competitors Government Corporate Planning
10.	to <b>a.</b> b. c.	analysis is the process of studying and collecting information relating operations and responsibilities of a specific job  Job Role Cost-Benefit Job design
11.	ар <b>а.</b> <b>b.</b> c.	is a process of searching and attracting capable candidates to oply for the jobs Selection Recruitment Induction Transfers
12.	ev a. b. <b>c.</b>	is a standard format of the company to obtain information about ery candidate applying for the job Application Form Appointment Format Application Blank Resume
13.	ра <b>а.</b> b. c.	test is conducted to judge specific talent or skill to handle a articular type of job.  Aptitude Interest Intelligence Performance
14.	a. <b>b.</b> c.	interviews are conducted as per the rules and practices.  Stress  Formal Informal Structured
15.	pre	interview, a list of questions to be asked to the candidates is epared well in advance.  Structured

	b.	Unstructured
		Informal
	d.	Stress
1 /		
16.		refers to horizontal movement of employees in respect of job
		Training
		Promotion
		Transfer
		Placement
17.	Εm	nployees' welfare includes
		Counselling
		Crèche facility
		Promotion
	d.	Training
18.		refers to fitting the right person at the right place of work.
	a.	Recruitment
	b.	Selection
	C.	Placement
	d.	Promotion
19.		test measures the skills and knowledge required for a job.
		Performance
		General Knowledge
		Interest
	d.	Aptitude
20		is a process of choosing the right person for the right job.
ZU.		is a process of choosing the right persort of the right job.  Recruitment
		Selection
		Placement
		Transfer
	u.	II GITSTOT
21.		test helps to identify specific talent to handle particular type of job.
		Perception
		Aptitude
		General Knowledge
		Performance
22.	Int	rerview is acommunication between candidate and interviewer
	a.	One-way
		Two-way
		Three-way
	d.	Structured
00		
23.		is a specific format to obtain information about candidates
	ap	pplying for the job

	<ul><li>b. Invitation letter</li><li>c. Interview Letter</li><li>d. Candidate sheet</li></ul>
2	<ul> <li>4is handled by a junior executive in respect of selection of employees</li> <li>a. Medical check-up</li> <li>b. Initial Screening</li> <li>c. Final Interview</li> <li>d. Stress test</li> </ul>
2	<ul> <li>5 manager plays an important role in counselling and stress management</li> <li>a. HR</li> <li>b. Finance</li> <li>c. Marketing</li> <li>d. Operations</li> </ul>
2	<ul> <li>6. Performance appraisal is a form of</li> <li>a. Employee advancement</li> <li>b. Monetary incentive</li> <li>c. Finding the right fit</li> <li>d. Workers participation</li> </ul>
2	<ul> <li>7. Career development of an employee is</li> <li>a. Addressing manpower requirements</li> <li>b. Employee advancement</li> <li>c. Right person at the right job</li> <li>d. Monetary incentive</li> </ul>
2	8. Interest test is  a. Judges specific talent b. Measures specific skills c. Likes and dislikes of the candidates d. Interpretation of problems
2	<ul> <li>9. Professional and proactive approach of managing the human resources to achieve goals of the organization is</li> <li>a. HRIS</li> <li>b. HR planning</li> <li>c. Strategic HR</li> <li>d. HR designing</li> </ul>
3	O. Increasing the scope of the job is  a. Job rotation  b. Job enlargement  c. Job enrichment  d. Employee advancement

a. Application Blank

31.	Move	ment of employee from one job to another is
	a.	<b>Job rotation</b>
	b.	Job enlargement
	c.	Job enrichment
	d.	Employee advancement
32.	Vertic	al expansion of job is
	a.	Job rotation
		Job enlargement
		Job enrichment
	d.	Employee advancement
33.	Huma	n resource development is one of the important areas of
	a.	Human resource management
		Human resource planning
		Human resource research
	d.	Human resource development
34.		consists of planned programs undertaken to improve employee
		ledge, attitudes, skill and social behaviour.
		Performance appraisal
		Training
		Recruitment
	d.	Induction
35.		is a method of training wherein trainees are trained in an
		onment that closely resembles actual work place.
		Environment scanning
		Simulation
		Work place training Induction
	u.	madenon
36.		is a systematic description of employee's job relevant strengths and
		nesses
		Placement
		Induction
		Feedback
	d.	Performance appraisal
o=		
3/.		is a traditional method of performance appraisal, whereby the
		rmance appraisal report is normally not disclosed to the employees.
		Confidential report
		check list
		Ranking
	a.	Rewards

38.		_ appraisal is conducted by various parties.
	a.	Management by objective
		360 degree
		Role analysis
	d.	Annual
39.		rally, higher employee turnover rate takes place among
		_achievers.
		High
		Medium
		Low Average
	u.	Average
40.		generates equity in pay.
		Performance related pay
		Monthly pay Bonus
		Appraisal
41.		is a ratio of returns to cost.
		Efficiency
	b.	Morale
	c.	Productivity
	d.	Revenue
42.		helps to introduce newly appointed employee to the existing
	emplo	
		Placement
		Selection
		Induction Training
	u.	"di iing
43.		method of training, the subordinate is trained to perform the duties esponsibilities of the superior
		Junior Boards
		Understudy Position
		Business Games
	d.	On the job
44.		means that the performance appraisal is influenced by past
	•	mance.
		Horn effect
		Halo effect
		Spillover effect Higher performance
4.5		
45.		_effect influences the rater's consideration of one positive factor to rate mployee.
		Horn effect
		Halo effect

		Spillover effect Understudy effect
46.		technique is used to appraise the behaviour and attitude towards
	the jo	
	a.	BARS
		MBO
		360 degree
	d.	Feedback
47.	į	s a learning process required by managers for enhancing general
		nistrative abilities
	a.	Placement
	b.	Performance appraisal
		Development
	d.	Induction
48.		is a method of training wherein employees are transferred from one
		another.
	a.	Coaching
	b.	Counselling
	c.	Job rotation
	d.	Job enrichment
49.		is a sequence of positions occupied by a person during the course of
.,,	his life	
	a.	Performance
	b.	Career
	C.	Job Rotation
	d.	On the job
50.		planning is a process of making arrangements to fill up key
		nisational positions in an organisation.
	_	Succession
	b.	Career
		Human Resource
	d.	Development plan
51.	Group	o discussion is a form of
	-	Classroom training
		Simulation training
	C.	On the job training
	d.	Coaching
52	Advic	ce by superior is a form of
υ <u>∠</u> .		Classroom training
		Simulation training
		On the job training
		Counselling
52		helps overcome monotony of jobs
JJ.		

	b. <b>c.</b>	Job enlargement Job enrichment Job rotation Job evaluation
54.	а. <b>b.</b> с.	visor has an active role in Counselling <b>Coaching</b> Training Simulation
55.	<b>a.</b> b. c.	Simulation Off the job On the job Classroom
56.	<b>a.</b> b. c.	yees do not receive any feedback in  Confidential report  360 degree feedback  Ranking method  Role analysis
57.	a. b. <b>c.</b>	egree appraisal means Appraisal on all 360 days Feedback on all 360 days Appraisal by various parties Feedback by various parties
58.	a. b. <b>c.</b>	is a paired comparison in method Focal role Critical incident Ranking method Reward Method
59.	a. <b>b.</b> c.	sher training means Refresher-cum-job-training Up-to-date information Reduces monotony Learning new skills
60.	<b>a.</b> b. c.	ning means  Refresher-cum-job-training  Up-to-date information  Reduces monotony  Learning new skills
61.	situati	is a process of an effective motivation of individuals in a given on to achieve a balance of objectives. Training

	<ul><li>c. Performance appraisal</li><li>d. Induction</li></ul>
62.	is the activity of influencing people to strive willingly for group objectives.  a. Motivation  b. Leadership  c. Communication  d. Coaching
63.	is pattern of behaviour of a leader to get the work done from subordinates.  a. Decentralization  b. Leadership style  c. Motivation pattern  d. Mentoring
64.	Underleadership style, the leader makes all decisions by himself without consulting the subordinates.  a. Autocratic b. Participative c. Laissez-faire d. Bureaucratic
65.	Jnderleadership style, subordinates make decisions.  a. Autocratic b. Participative c. Laissez-faire d. Bureaucratic
66.	According to Abraham Maslow's Need Hierarchy Theory, level needs to be satisfied before other needs.  a. Lower b. Higher c. Middle d. Average
67.	Theory X assumesapproach of the managers towards employees.  a. Traditional b. Professional c. General d. Modern
68.	ERG theory stands for a. Existence b. Empathy c. Energy d. Equality
69.	is a general termused to describe overall group satisfaction

b. Human relations

		Job Satisfaction
		Morale General Satisfaction
	d.	Motivation
70.	organ a. <b>b.</b> c.	type of leadership style is mostly followed in Government isations. Autocratic Bureaucratic Democratic Laissez-faire
71.	а. <b>b.</b> <b>c.</b>	_ leadership style is mostly adopted in Japanese organisations. Sociocratic Neurocratic Paternalistic Autocratic
72.	huma <b>a.</b> b. c.	rding to Need Hierarchy Theory,needs are the basic needs of n beings.  Physiological Psychological Social Safety
73.	<b>a.</b> b. c.	y Z blends Japanese andmanagement practices.  US Indian Chinese Britain
74.	a. <b>b.</b> c.	y X is based onassumptions of human nature. Positive  Negative  General Neutral
75.	an org a. b. <b>c.</b>	n relations is the study and practice of utilizingresources in ganisation. Physical Financial Human Capital
76.	certai <b>a.</b> b. c.	ledge of human behaviour helps to find outpeople behave in in situations.  How and Why How and Where Why and Where How and What

77. H	uma	n relations approach hasapplication
	a.	Universal
	b.	Special
	C.	General
	d.	Situational
78		influences people to work willingly towards group objectives
	a.	Motivation
	b.	Communication
	c.	Leadership
	d.	Training
79		is a combination of mental, physical and social qualities.
	a.	Ability
		Personality
		Mentality
	d.	Knowledge
		ledge ofskills is required by a leader as he constantly interacts
W		is people.
		Human
		Market
		Technical
	a.	Social
81		_ is a feeling of injustice at the workplace.
		Grievance
		Motivation
		Direction
	a.	Appreciation
82. H		n relations lead to motivation of individuals in a given situation
		Effective
		Ineffective
		Participative City at the second
	a.	Situational
		ership is the activity of influencing people to workin the
0	_	ization
		Forcibly
		effectively
		Without interest
	d.	Ineffectively
84. N		e refers tocondition of employees in an organization
	a.	Social
		Mental
		Financial
	d.	Physical

85. Consultative leaders always make decisions based on consultation with
a. Subordinates
b. Superiors c. Friends
d. Executives
86. Theory Z can be linked to  a. Japanese and Chinese practices
b. Japanese and American practices
c. Japanese and Indian practices
d. Japanese and European practices
87. Sociocratic leadership means
a. Employee oriented
b. Management oriented
c. Leader oriented
d. Customer oriented
88. Theory X and Y was formulated by
a. McGregor
b. Alderfer
c. Maslow d. William Ouchi
a. William Oberli
89is a factor that is not related to influencing employee moral
a. Rewards and recognition
b. Working conditions
c. Quality of Superiors
d. Induction Program
90. In grievance handling procedure, the complaint is first raised with
a. Immediate supervisor
b. Senior Manager c. Grievance committee
d. Internal committee
91is not a need included in Alderfer's ERG model.
a. Growth Need
b. Relatedness Need
<ul><li>c. Existence Need</li><li>d. Luxurious need</li></ul>
a. Luxurious need
92is not a need included in Maslow's Hierarchy of needs
a. Self-actualization need
b. Physiological need
<ul><li>c. Safety and security need</li><li>d. Existence need</li></ul>
e. Esteemand status need
93 places emphasis on centralization of authority
70 places emphasis on contralization of demonty

b. Theory X c. Theory Z d. ERG Theory
94. Individuals growth need is an  a. Intrinsic need  b. Extrinsic need  c. Neither a or b  d. Both a and b
95. Maslow's theory is based on  a. Hierarchy b. Continuum c. People d. Assumptions
96. Alderfer's theory is based on a. Hierarchy b. Continuum c. People d. Assumptions
<ul> <li>97 is the process of identifying and measuring data about human resources and communicating this information this information to interested parties.</li> <li>a. Human resource accounting</li> <li>b. Human resource audit</li> <li>c. Human resource planning</li> <li>d. Human Resource reorganizing</li> </ul>
98. Human resourceinvolves quantifying the human resources in monetary terms and including in the company's assets. a. audit b. accounting c. management d. planning
99 popularized the concept of emotional intelligence.  a. Peter Drucker b. William Ouchi c. Daniel Goleman d. Maslow
100was the first person to propose and explain EQ in 1985.  a. Daniel Goleman  b. Wayne Payne  c. Peter Drucker  d. William Ouchi
101 is a process of guiding and coaching the mentee for improving individual, group and organisational effectiveness.

	a.	Mentoring
	b.	Counselling
	C.	Coaching
	d.	Counselling
102.		planning is a process of developing competent managers
to		p key organisational positions as and when they fall vacant.
	a.	Career
		Human resource
		Succession
	d.	Financial
103.		is an important element of human resource accounting.
		Leadership
		Intellectual capital
		Financial accounting
104	a.	Auditing
104.	~	capital consists of honesty and integrity of employees.  Spiritual
		Emotional
		Social
		Physical
105.	u.	capital related to internal and external relationships
100.	a.	Spiritual
		Social
		Economical
	d.	Physical
106.		Human resource helps to measure the value of
hu	mar	resources in an organisation.
		Development
	b.	Accounting
		Management
	d.	Appraisal
107.		EQ is a measure of a person's intelligence
		Emotional
		Extraordinary
		Empathic Empathetic
108.	u.	refers to gradual reduction in workforce on account of
resignation or retirement, which is not replaced.		
100	_	Selection
		Downsizing
		Attrition
	d.	Layoff
109.		Cost and value of employees is given by
		Coaching
		Guiding
		Accounting
110	a.	Auditing  Degree of self-confidence is determined by
110.		Degree of self confidence is determined by

- a. Mentoring b. Emotional quotient c. Intelligence quotient d. Social quotient 111. In which of the following is the employee responsible for a solution? a. Directive counselling b. Mentoring c. Coaching d. Non - Directive counselling 112. In which of the following is the counsellor responsible for a solution? a. Directive counselling b. Mentoring c. Coaching d. Non - Directive counselling Which of the following decides the honesty and integrity of 113. employees? a. Intelligence quotient b. Emotional quotient c. Spiritual quotient d. Social quotient is an activity of influencing employees to strive willingly to 114. achieve group objective a. Leasing b. Lending c. Leadership d. Directing 115. is an act of stimulating someone or oneself to get the desired course of action. a. Motivating b. Mentoring c. Morale d. Directing is a process of guiding and coaching the mentee for improved effectiveness. a. Mentoring b. Performance appraisal c. Training
  - d. Coaching
- 117. Which one of the following is not a function of counselling?
  - a. Advice
  - b. Reorientation
  - c. Clarified thinking
  - d. Directing
- 118. Which one of the following is not a core function of counselling?
  - a. Improvement in productivity
  - b. Enhancing decision making
  - c. Improve team bonding

- d. Positive work behaviour
- 119. Which one of the following cannot be enhanced through training?
  - a. Spiritual quotient
  - b. Emotional quotient
  - c. Intelligence quotient
  - d. Social quotient
- 120. Which one of the following are elements of HRA?
  - a. Intellectual Capital
  - b. Social Capital
  - c. Emotional Capital
  - d. All of these